

## West Corporation Earnings Before Interest, Taxes Depreciation & Amortization ("EBITDA") Reconciliation of EBITDA Amounts in thousands

## Three Months Ended September 30, 2003

| Net Income                  | \$<br>24,368 |
|-----------------------------|--------------|
| Interest Expense            | 1,972        |
| Depreciation & Amortization | 23,740       |
| Interest Income             | (25)         |
| Income Taxes                | 14,661       |
|                             | \$<br>64,716 |

## Nine Months Ended September 30, 2003

| Net Income                  | \$<br>65,325  |
|-----------------------------|---------------|
| Minority Interest           | 165           |
| Interest Expense            | 3,645         |
| Depreciation & Amortization | 62,300        |
| Interest Income             | (652)         |
| Income Taxes                | <br>38,730    |
|                             | \$<br>169,513 |
|                             | <br>          |