

4Q 14 - Reconciliation of Non-GAAP Financial Measures

Adjusted Operating Income Reconciliation

Adjusted operating income is not a measure of financial performance under generally accepted accounting principles ("GAAP"). The Company believes adjusted operating income provides a relevant measure of operating profitability and a useful basis for evaluating the ongoing operations of the Company. Adjusted operating income is used by the Company to assess operating income before the impact of IPO-related expenses, expenses terminated in connection with the IPO, M&A and acquisition-related costs and certain non-cash items. Adjusted operating income should not be considered in isolation or as a substitute for operating income or other profitability data prepared in accordance with GAAP. Adjusted operating income, as presented, may not be comparable to similarly titled measures of other companies. Set forth below is a reconciliation of adjusted operating income to operating income.

Reconciliation of Adjusted Operating Income from Operating Income						
<i>Unaudited, in thousands</i>	HISTORICAL (1)			CONTINUING OPERATIONS		
	Three Months Ended Dec. 31,			Three Months Ended Dec. 31,		
	2014	2013	% Change	2014	2013	% Change
Operating income	\$ 119,371	\$ 128,760	-7.3%	\$ 116,710	\$ 118,953	-1.9%
Amortization of acquired intangible assets	24,231	13,503		18,040	12,997	
Share-based compensation	5,549	2,401		5,519	2,354	
M&A and acquisition related costs	2,177	234		909	234	
Adjusted operating income	<u>\$ 151,328</u>	<u>\$ 144,898</u>	<u>4.4%</u>	<u>\$ 141,178</u>	<u>\$ 134,538</u>	<u>4.9%</u>
	Twelve Months Ended December 31,			Twelve Months Ended December 31,		
	2014	2013	% Change	2014	2013	% Change
Operating income	\$ 484,092	\$ 480,214	0.8%	\$ 461,407	\$ 451,294	2.2%
Amortization of acquired intangible assets	68,718	55,338		61,018	53,314	
Share-based compensation	15,728	10,555		15,574	10,383	
Sponsor management/termination fee	-	25,000		-	25,000	
IPO bonus	-	2,975		-	2,975	
M&A and acquisition related costs	5,383	1,172		3,467	1,172	
Adjusted operating income	<u>\$ 573,921</u>	<u>\$ 575,254</u>	<u>-0.2%</u>	<u>\$ 541,466</u>	<u>\$ 544,138</u>	<u>-0.5%</u>

Adjusted Net Income and Adjusted Earnings per Share Reconciliation

Adjusted net income and adjusted earnings per share (EPS) are non-GAAP measures. The Company believes these measures provide a useful indication of profitability and basis for assessing the operations of the Company without the impact of IPO-related expenses, expenses terminated in connection with the IPO, bond redemption premiums, M&A and acquisition related costs and certain non-cash items. Adjusted net income should not be considered in isolation or as a substitute for net income or other profitability metrics prepared in accordance with GAAP. Adjusted net income, as presented, may not be comparable to similarly titled measures of other companies. Set forth below is a reconciliation of adjusted net income to net income.

Reconciliation of Adjusted Net Income from Net Income						
<i>Unaudited, in thousands except per share</i>						
	HISTORICAL (1)			CONTINUING OPERATIONS		
	Three Months Ended Dec. 31,			Three Months Ended Dec. 31,		
	2014	2013	% Change	2014	2013	% Change
Net income	\$ 48,258	\$ 50,331	-4.1%	\$ 34,884	\$ 42,542	-18.0%
Amortization of acquired intangible assets	24,231	13,503		18,040	12,997	
Amortization of deferred financing costs	5,075	4,536		5,075	4,536	
Accelerated amortization of deferred financing costs	3,853	-		3,853	-	
Share-based compensation	5,549	2,401		5,519	2,354	
Debt call premiums	17,721	-		17,721	-	
M&A and acquisition related costs	2,177	234		909	233	
Pre-tax total	58,606	20,674		51,117	20,120	
Income tax expense on adjustments	7,607	7,362		17,921	7,247	
Adjusted net income	<u>\$ 99,257</u>	<u>\$ 63,643</u>	<u>56.0%</u>	<u>\$ 68,080</u>	<u>\$ 55,415</u>	<u>22.9%</u>
Diluted shares outstanding	86,033	85,088		86,033	85,088	
Adjusted EPS - diluted	\$ 1.15	\$ 0.75	53.3%	\$ 0.79	\$ 0.65	21.5%
	Twelve Months Ended Dec. 31,			Twelve Months Ended Dec. 31,		
	2014	2013	% Change	2014	2013	% Change
	2014	2013	% Change	2014	2013	% Change
Net income	\$ 158,405	\$ 143,202	10.6%	\$ 134,611	\$ 123,091	9.4%
Amortization of acquired intangible assets	68,718	55,338		61,018	53,314	
Amortization of deferred financing costs	20,035	18,246		20,035	18,246	
Accelerated amortization of deferred financing costs	11,601	6,603		11,601	6,603	
Share-based compensation	15,728	10,555		15,574	10,383	
Sponsor management/termination fee	-	25,000		-	25,000	
IPO bonus	-	2,975		-	2,975	
Debt call premiums	61,708	16,502		61,708	16,502	
M&A and acquisition related costs	5,383	1,172		3,467	1,172	
Pre-tax total	183,173	136,391		173,403	134,195	
Income tax expense on adjustments	56,417	50,260		60,792	49,586	
Adjusted net income	<u>\$ 285,161</u>	<u>\$ 229,333</u>	<u>24.3%</u>	<u>\$ 247,222</u>	<u>\$ 207,700</u>	<u>19.0%</u>
Diluted shares outstanding	85,507	80,318		85,507	80,318	
Adjusted EPS - diluted	\$ 3.33	\$ 2.86	16.4%	\$ 2.89	\$ 2.59	11.6%

Free Cash Flow Reconciliation

The Company believes free cash flow provides a relevant measure of liquidity and a useful basis for assessing the Company's ability to fund its activities, including the financing of acquisitions, debt service, stock repurchases and distribution of earnings to shareholders. Free cash flow is calculated as cash flows from operations less cash capital expenditures. Free cash flow is not a measure of financial performance under GAAP. Free cash flow should not be considered in isolation or as a substitute for cash flows from operations or other liquidity measures prepared in accordance with GAAP. Free cash flow, as presented, may not be comparable to similarly titled measures of other companies. Set forth below is a reconciliation of free cash flow to cash flows from operations.

Reconciliation of Free Cash Flow from Operating Cash Flow						
<i>Unaudited, in thousands</i>						
HISTORICAL (1)						
Three Months Ended Dec. 31,						
	2014	2013	% Change			
Cash flows from operations	\$ 132,473	\$ 107,358	23.4%			
Cash capital expenditures	37,034	40,418	-8.4%			
Free cash flow	\$ 95,439	\$ 66,940	42.6%			
CONTINUING OPERATIONS						
Twelve Months Ended Dec. 31,						
	2014	2013	% Change	2014	2013	% Change
Cash flows from operations	\$ 462,723	\$ 384,087	20.5%	\$ 409,491	\$ 318,769	28.5%
Cash capital expenditures	150,716	128,398	17.4%	130,318	114,260	14.1%
Free cash flow	\$ 312,007	\$ 255,689	22.0%	\$ 279,173	\$ 204,509	36.5%

EBITDA and Adjusted EBITDA Reconciliation

The common definition of EBITDA is "earnings before interest expense, taxes, depreciation and amortization." In evaluating liquidity and performance, the Company uses earnings before interest expense, share based compensation, taxes, depreciation and amortization, M&A and acquisition-related costs and one-time IPO-related expenses, or "adjusted EBITDA." EBITDA and adjusted EBITDA are not measures of financial performance or liquidity under GAAP. EBITDA and adjusted EBITDA should not be considered in isolation or as a substitute for net income, cash flows from operations or other income or cash flows data prepared in accordance with GAAP. EBITDA and adjusted EBITDA, as presented, may not be comparable to similarly titled measures of other companies. EBITDA and adjusted EBITDA are used by certain investors as measures to assess the Company's ability to service debt. Adjusted EBITDA is also used in the Company's debt covenants, although the precise adjustments used to calculate adjusted EBITDA included in the Company's credit facility and indentures vary in certain respects among such agreements and from those presented below. Certain adjustments to adjusted EBITDA were excluded from the calculations below consistent with the adjustments made for adjusted operating income and adjusted net income. Set forth below is a reconciliation of EBITDA and adjusted EBITDA to cash flows from operations and net income.

Reconciliation of EBITDA and Adjusted EBITDA from Operating Cash Flow

<i>Unaudited, in thousands</i>				
	HISTORICAL (1)			
	Three Months Ended Dec. 31,		Year Ended Dec. 31,	
	2014	2013	2014	2013
Cash flows from operating activities	\$ 132,473	\$ 107,358	\$ 462,723	\$ 384,087
Income tax expense	7,197	27,836	70,510	83,559
Deferred income tax benefit	4,519	6,193	29,146	2,525
Interest expense and other financing charges	63,825	51,904	261,404	257,696
Provision for share-based compensation	(5,549)	(2,401)	(15,728)	(10,555)
Amortization of deferred financing costs	(5,075)	(4,536)	(20,035)	(18,246)
Accelerated amortization of deferred financing costs	(3,853)	-	(11,601)	(6,603)
Other	321	(6)	312	(99)
Changes in operating assets and liabilities, net of business acquisitions	(14,630)	(10,571)	(82,490)	(27,623)
EBITDA	179,228	175,777	694,241	664,741
Provision for share-based compensation	5,549	2,401	15,728	10,555
Sponsor management/termination fee	-	-	-	25,000
IPO bonus	-	-	-	2,975
M&A and acquisition related costs	2,177	234	5,383	1,172
Adjusted EBITDA	\$ 186,954	\$ 178,412	\$ 715,352	\$ 704,443
Cash flows from operating activities	\$ 132,473	\$ 107,358	\$ 462,723	\$ 384,087
Cash flows used in investing activities	\$ (43,774)	\$ (46,349)	\$ (544,906)	\$ (135,508)
Cash flows used in financing activities	\$ (135,882)	\$ (42,666)	\$ (25,027)	\$ (196,828)

Reconciliation of EBITDA and Adjusted EBITDA from Net Income

<i>Unaudited, in thousands</i>				
	HISTORICAL (1)			
	Three Months Ended Dec. 31,		Year Ended Dec. 31,	
	2014	2013	2014	2013
Net income	\$ 48,258	\$ 50,331	\$ 158,405	\$ 143,202
Interest expense and other financing charges	63,825	51,904	261,404	257,696
Depreciation and amortization	59,948	45,706	203,922	180,284
Income tax expense	7,197	27,836	70,510	83,559
EBITDA	179,228	175,777	694,241	664,741
Provision for share-based compensation	5,549	2,401	15,728	10,555
Sponsor management/termination fee	-	-	-	25,000
IPO bonus	-	-	-	2,975
M&A and acquisition related costs	2,177	234	5,383	1,172
Adjusted EBITDA	\$ 186,954	\$ 178,412	\$ 715,352	\$ 704,443

Reconciliation of EBITDA and Adjusted EBITDA from Operating Cash Flow		
<i>Unaudited, in thousands</i>		
	CONTINUING OPERATIONS	
	Year Ended Dec. 31,	
	2014	2013
Cash flows from operating activities	\$ 409,491	\$ 318,769
Income tax expense	72,679	74,651
Deferred income tax benefit	26,632	6,827
Interest expense and other financing charges	261,404	257,696
Provision for share-based compensation	(15,574)	(10,383)
Amortization of deferred financing costs	(20,035)	(18,246)
Accelerated amortization of deferred financing costs	(11,601)	(6,603)
Other	316	(13)
Changes in operating assets and liabilities, net of business acquisitions	(74,081)	(6,592)
EBITDA	649,231	616,106
Provision for share-based compensation	15,574	10,383
Sponsor management/termination fee	-	25,000
IPO bonus	-	2,975
M&A and acquisition related costs	3,467	1,172
Adjusted EBITDA	\$ 668,272	\$ 655,636
Cash flows from operating activities	\$ 409,491	\$ 318,769
Cash flows used in investing activities	\$ (524,376)	\$ (121,882)
Cash flows used in financing activities	\$ (25,027)	\$ (196,828)

Reconciliation of EBITDA and Adjusted EBITDA from Net Income				
<i>Unaudited, in thousands</i>				
	CONTINUING OPERATIONS			
	Three Months Ended Dec. 31,		Year Ended Dec. 31,	
	2014	2013	2014	2013
Net income	\$ 34,884	\$ 42,542	\$ 134,611	\$ 123,091
Interest expense and other financing charges	63,825	51,904	261,404	257,696
Depreciation and amortization	49,447	40,855	180,537	160,668
Income tax expense	18,834	25,798	72,679	74,651
EBITDA	166,990	161,099	649,231	616,106
Provision for share-based compensation	5,519	2,354	15,574	10,383
Sponsor management/termination fee	-	-	-	25,000
IPO bonus	-	-	-	2,975
M&A and acquisition related costs	909	234	3,467	1,172
Adjusted EBITDA	\$ 173,418	\$ 163,687	\$ 668,272	\$ 655,636