

West Corporation
Reconciliation of Financial Measures

The common definition of EBITDA is "Earnings Before Interest Expense, Taxes, Depreciation and Amortization." In evaluating liquidity, we use earnings before interest expense, share based compensation, taxes, depreciation and amortization, minority interest, non-recurring litigation settlement costs, other non-cash reserves, transaction costs and after acquisition synergies and excluding unrestricted subsidiaries, or "Adjusted EBITDA." EBITDA and Adjusted EBITDA are not measures of financial performance or liquidity under generally accepted accounting principles ("GAAP"). EBITDA and Adjusted EBITDA should not be considered in isolation or as a substitute for net income, cash flows from operations or other income or cash flows data prepared in accordance with GAAP. Adjusted EBITDA, as presented, may not be comparable to similarly titled measures of other companies. Adjusted EBITDA is presented as we understand certain investors use it as one measure of our historical ability to service debt. Adjusted EBITDA is also used in our debt covenants, although the precise adjustments used to calculate Adjusted EBITDA included in our credit facility and indentures vary in certain respects among such agreements and from those presented below. Set forth below is a reconciliation of EBITDA and Adjusted EBITDA to cash flows from operations.

<i>Amounts in thousands</i>	Three Months Ended Mar. 31,	
	2010	2009
Cash flows from operating activities	\$ 115,481	\$ 48,855
Income tax expense	22,066	18,769
Deferred income tax expense	(16,824)	(8,489)
Interest expense	59,123	64,063
Non-cash gain on hedge agreements	-	2,811
Excess tax benefit from stock options exercised	-	980
Provision for share based compensation	(882)	(335)
Amortization of loan origination costs	(4,010)	(4,111)
Other	(10)	1,130
Changes in operating assets and liabilities, net of business acquisitions	(14,178)	38,871
EBITDA	160,766	162,544
Provision for share based compensation	882	335
Acquisition synergies and transaction costs	2,218	5,283
Site closures and other impairments	1,682	289
Non-cash foreign currency loss (gain)	1,231	(7,111)
Non-recurring litigation settlement costs	10	2,219
Adjusted EBITDA	\$ 166,789	\$ 163,559

The following table summarizes the Company's cash flows by category for the periods presented.

<i>Amounts in thousands</i>	Three Months Ended Mar. 31,	
	2010	2009
Cash flows from operating activities	\$ 115,481	\$ 48,855
Cash flows used in investing activities	\$ (33,781)	\$ (23,294)
Cash flows used in financing activities	\$ (81,031)	\$ (17,981)